

NOBINA YEAR-END REPORT 1 MARCH 2014–28 FEBRUARY 2015

FOURTH QUARTER

- Net sales were **SEK 1,905 million** (1,816), an increase of 4.9 per cent.
- The operating profit was **SEK 41 million** (32).
- Profit after tax were **SEK –11 million** (–25) and earnings per share were **SEK –0.02** (–0.04).
- Cash flow from operating activities was **SEK 375 million** (345).
- Investments, which refer chiefly to the purchase of buses, totalled **SEK 134 million** (7).

THE FINANCIAL YEAR 1 MARCH 2014 – 28 FEBRUARY 2015

- Net sales were **SEK 7,549 million** (7,269), which is an increase of **3.9 per cent**.
- The operating profit was **SEK 371 million** (326).
- Profit after tax were **SEK 94 million** (56) and earnings per share were **SEK 0.15** (0.09).
- Cash flow from operating activities was **SEK 964 million** (899).
- Investments, which refer chiefly to the purchase of buses, totalled **SEK 295 million** (39).

SIGNIFICANT EVENTS IN THE FOURTH QUARTER

- During the period the contracts for regional and school bus services in Värmland were finally signed. The contracts are worth around SEK 400 million annually over ten years.
- December 2014 saw the launch of the first services under the new Copenhagen contract, which increases the number of buses to 100 from 55 under the previous contract.
- The company's financial position improved in the fourth quarter as a result of increased funding facilities and a stronger cash position.

SIGNIFICANT EVENTS AFTER END OF PERIOD

- After the end of the period the Board appointed advisors to explore strategic alternatives.
- The Board has updated Nobina's financial targets:
 - Nobina targets to grow net sales at a rate faster than the market.
 - Nobina aims to grow its EBT, and on an annual basis reach an EBT margin in excess of 4 per cent in the medium term

CEO'S COMMENTS

“Nobina’s earnings performance was very strong in the fourth quarter. For the financial year as a whole Nobina reports its best operating profit to date, for the third year in a row.

Following an extended appeals process, Nobina concluded contracts in the fourth quarter with Värmlandstrafik in December 2015. We are very pleased to note that a greater premium is now being placed on quality criteria, as evidenced by the Värmland tender and in other tenders, as this fits in with Nobina’s business model. In preparation for the launch of services in Värmland Nobina will be investing in about 160 brand new buses, most of which will run on non-fossil fuel.

For the year as a whole the outcome of tenders was very successful, as Nobina won 49 per cent of the volume in the tenders in which we competed. The volume of services due to be put out to tender is expected to increase in the coming year.

Putting an eventful year behind us, we now turn our sights to the coming year, in which we expect to see steady and profitable growth. Finally, I would like to say a big thank you to all our employees in Nobina for their hard work in the past year.”

Ragnar Norbäck
President and CEO

KEY RATIOS

Nobina (SEK million, unless otherwise stated)	Quarter		Full year	
	Dec 14–Feb 15	Dec 13–Feb 14	Mar 14–Feb 15	Mar 13–Feb 14
Net sales	1,905	1,816	7,549	7,269
Operating profit	41	32	371	326
Profit before tax	–10	–24	141	87
Profit after tax	–11	–25	94	56
Cash flow	187	179	141	173
Cash, equivalents and restricted cash	–	–	568	465
Equity ratio, %	–	–	4.7	3.8
Shareholders' equity	–	–	310	224
Number of buses	–	–	3,347	3,359
Estimated full time positions	–	–	7,603	7,547

NOBINA IN BRIEF

Nobina is the Nordic region’s largest and most experienced public transport operator. Our expertise in prospecting, tendering and active management of public transport contracts, in combination with long-term delivery quality, make us the industry leader in terms of profitability, development and initiatives promoting a healthier industry. Every day, Nobina ensures that more than

one million people get to work, school or other activities by delivering contracted public transport in Sweden, Norway, Finland and Denmark. In addition, Nobina offers interregional traffic under the Swebus brand in the Swedish market. For more information refer to www.nobina.com.

MARKET OVERVIEW

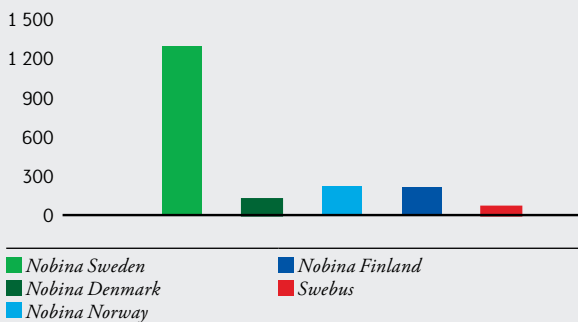
In the Nordic region public transport plays a key role in the ambition to build a sustainable society, and long-term demand for public transports is growing at steady pace. Market conditions are similar in the various Nordic countries. A common denominator is that buyers in the form of public transport authorities have an obligation to arrange public transport solutions in their local area. The cost of regional transport is financed partly by local authorities while the market for long-distance coach travel is subject to free competition and pricing.

The Nordic market is gradually maturing and improving in several areas: increasing awareness of environmental issues, a balance between pricing and quality in requirements specifica-

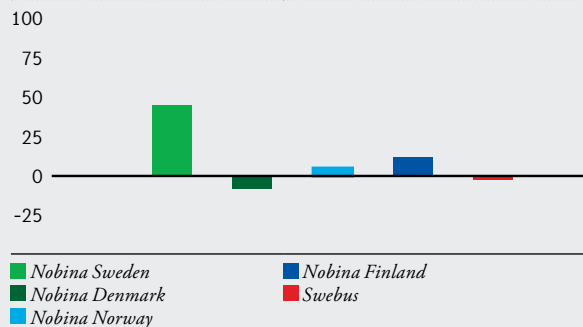
tions, and an increased interest in incentive contracts rather than traditional fixed-price production contracts. Yet the market also varies in terms of experience and knowledge in tender processes. Today an increasing share of transport services are put out to tender in accordance with the EU’s transport regulation, which increases the market for tendered transport services. The tender model has long been established in Sweden and Denmark and is gaining ground in Norway and Finland.

The contract market for regional bus services in the Nordic countries is led by a handful of major operators. Unlike Nobina, several of these operators are under state ownership and therefore have different required rates of return and funding arrangements.

SHARE OF NET SALES BY SEGMENT (Q4 2014/2015), SEK MILLION



SHARE OF OPERATING PROFIT BY SEGMENT (Q4 2014/2015), SEK MILLION



FINANCIAL PERFORMANCE

Fourth quarter (1 December 2014–28 February 2015)

Net sales

Nobina generated net sales of SEK 1,905 million (1,816) in the fourth quarter, representing an increase of 4.9 per cent compared with the same period in the previous year. Sales were boosted by growing revenues from existing contracts, the start-up of new contracts and indexing of revenues.

Earnings

The operating profit in the fourth quarter was SEK 41 million (32), of which SEK 54 million (45) refers to regional transport and SEK –2 million (–2) to interregional transport. The operating profit increased by growing volumes. Central costs were SEK –11 million (–11). The EBITDAR margin for the quarter rose to 10.6 per cent (10.3).

Contract migration, from older to newer contracts, resulted in a younger portfolio of contracts. A younger contract portfolio requires extensive investment and will initially reduce the operating profit, as operating profits are significantly lower in the early stages of a contract compared with the latter stages. This was offset by the expiration of three loss-making contracts during the financial year.

Profit before tax was up year-on-year, to SEK –10 million (–24).

Tax

Deferred tax was unchanged at SEK –1 million (–1) in the fourth quarter.

Financial position

Cash and cash equivalents were SEK 453 million (309) at the end of the period. Nobina also had restricted cash of SEK 115 million (156), which refer chiefly to collateral for leases, guarantees for concluded transport contracts and tax accounts in Norway. Nobina has a SEK 150 million bank credit facility, of which SEK 18 million had been drawn at 28 February 2015.

Equity was SEK 310 million (224) and the equity/assets ratio was 4.7 per cent at the end of the quarter, up from 3.8 per cent at the end of the same period the year before.

Investments, depreciation and impairment

Nobina's cash investments in the period refer to purchases of buses and related equipment as well as purchases of other non-current assets in a total amount of SEK 134 million (7), which were funded through loans of SEK 87 million (0). Through a subsidiary, Nobina Fleet AB, Nobina has invested in buses and concluded finance leases amounting to an acquisition cost of SEK 227 million (163). Nobina's finance leases are classified as non-current assets and the lease obligations are recognised as a liability in the balance sheet. Depreciation charges and interest expenses are recognised in the income statement. Impairment charges relating to buses for sale were SEK 3 million (5) in the Nobina Sweden segment, SEK 0 million (2) in Nobina Finland, SEK 0 million (1) in Nobina Denmark and SEK 2 million (3) in Nobina Norway.

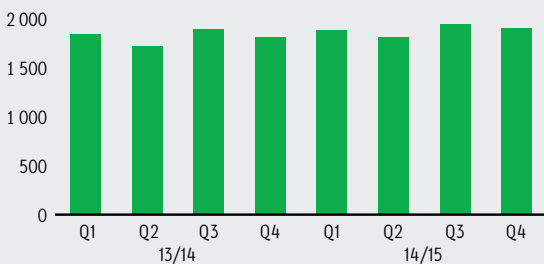
During the period Nobina sold buses and other non-current assets for SEK 8 million (4). The sales resulted in a net capital loss of SEK –12 million (–5).

The IFRS-mandated annual impairment test of goodwill in Nobina's cash-generating units for the financial year 2014/2015 was conducted in the fourth quarter in connection with the preparation of business plans for 2015/2016. None of the cash-generating units for which impairment tests were carried out had a carrying amount which exceeded the recoverable amount. No impairment losses have therefore been recognised for the financial year 2014/2015. No impairment losses were recognised in 2013/2014 either.

Cash flow

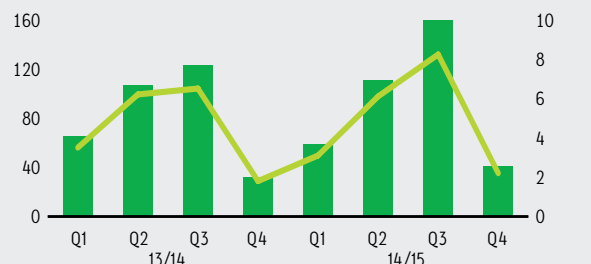
Cash flow from operating activities was SEK 375 million (345) before investing and financing activities, and SEK 281 million (336) after investing and financing activities. Working capital increased by SEK 207 million (197), partly as a result of renegotiated payment terms for transport contracts.

NET SALES



■ Net sales, SEK million

OPERATING PROFIT AND MARGIN



■ Operating profit, SEK million

— Operating margin, %

NOBINA YEAR-END REPORT 1 MARCH 2014–28 FEBRUARY 2015

Net sales (SEK million)	Quarter		Full year	
	Dec 14-Feb 15	Dec 13-Feb 14	Mar 14-Feb 15	Mar 13-Feb 14
Net sales per segment				
Nobina Sweden	1,293	1,248	5,138	4,853
Nobina Denmark	119	89	395	346
Nobina Norway	221	240	943	995
Nobina Finland	215	195	812	802
Elimination of sales to interregional traffic	-4	-22	-22	-43
Total regional traffic	1,844	1,750	7,266	6,953
Swebus	61	66	284	316
Elimination of sales to regional traffic	-	-	-1	-
Total interregional traffic	61	66	283	316
Total net sales	1,905	1,816	7,549	7,269

Operating profit (SEK million)	Quarter		Full year	
	Dec 14-Feb 15	Dec 13-Feb 14	Mar 14-Feb 15	Mar 13-Feb 14
Operating profit per segment				
Nobina Sweden	45	60	373	328
Nobina Denmark	-8	-3	-15	-14
Nobina Norway	5	-23	-2	-3
Nobina Finland	12	11	47	45
Total regional traffic	54	45	403	356
Swebus	-2	-2	9	3
Total interregional traffic	-2	-2	9	3
Central functions and other items	-11	-11	-41	-33
Total operating profit	41	32	371	326
Net financial expense	-51	-56	-230	-239
Profit before tax	-10	-24	141	87
Tax	-1	-1	-47	-31
Profit for the period	-11	-25	94	56

Explanation items for revenue and earnings growth ¹⁾ (SEK million)	Revenues and earnings		
	Revenues	EBIT	EBT
Period			
Mar 2013–Feb 2014	7,269	327	88
Price and volume	182	28	28
Contract changes	15	24	24
Indexation	74	33	33
Operating efficiency		-4	-4
One-off costs			
Fleet finance and utilization		-21	-21
Other	9	-16	-16
Financial net	-	-	9
Period			
Mar 2014–Feb 2015	7,549	371	141

EXPLANATION ITEMS FOR REVENUE AND EARNINGS GROWTH

- Positiv effect in price and volume from Sweden
- Contract migration affects revenue, EBIT and EBT positively
- Positive revenue indexation effect supports positive result effect
- Negative efficiency development in Norway for the full year
- Fleet includes write-down effects from buses under sale
- "Other" includes real-estate and other costs related to start-ups
- Financial net includes reduced interest cost and the write-off of capitalized issue costs for previous bond loan (MSEK 25)

1) More information on page 17

SEGMENTS

Nobina’s previously implemented contract migration work continued in a stable way in all business areas in the fourth quarter.

During the quarter, Nobina successfully launched several new traffic starts in our markets, all according to plan.

Sweden

Nobina Sweden’s revenue continued to grow from increased production and new contracts. Operating profit was affected by capital losses from sale of buses, following migration to new contracts in the second quarter.

The contracts for regional and school bus services in Värmland were finally signed in the fourth quarter. The tender has been subject to judicial review since autumn 2013 but it has now been confirmed that Nobina has won all eleven parts of the contract. This means that Nobina’s contract to operate Värmlandstrafik’s regional bus services will be renewed and extended. The new contracts, which run for ten years are worth around SEK 400 million annually.

Planning for the start of services under the very extensive contract with Stockholms Lokaltrafik which Nobina won in the third quarter has begun. The contract, which is largely based on an incentive-based compensation model, is valued at SEK 5 billion over eight years.

Swebus

Swebus provides interregional transport services and accounts for 3.7 per cent of the Nobina’s operations. Swebus has been exposed to intense price competition for some time and faced declining revenue due to fewer passengers. Implementation of operational efficiencies in the fourth quarter, helped to offset lower revenues in December, which is normally a strong month.

Denmark

The Danish business experienced growing volumes and a steady improvement in contract efficiency in the fourth quarter.

Earnings for the quarter were reduced by start-up costs in connection with a successful traffic start at year-end under the extensive contract in Copenhagen, which replaces the previous loss-making contract. The traffic start and the termination of the older contract in Copenhagen have proceeded as planned.

Norway

Nobina Norway performed well, posting improved figures for the fourth quarter compared with the previous year, driven primarily by operational improvements. Revenue declined following the close-down of the Vestfold contract in the second quarter.

Nobina continues to engage with the public transport authority for the Tromsø contract at several levels to solve the identified problems in the contract.

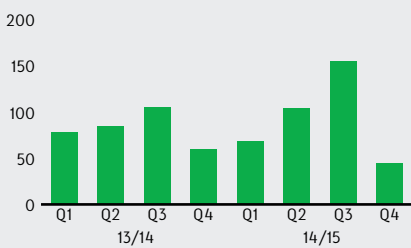
Finland

Nobina Finland shows a strong development in existing contracts, with slightly increased revenue and improvements in most key performance indicators.

Nobina continues to expand its presence in Finland and is currently preparing for the launch of urban transport services in Helsinki’s Vantaa district. Services are scheduled to start in August 2015. Thanks to its position as the market leader in the Helsinki region, Nobina Finland has better prospects to win further contracts in Finland going forward.

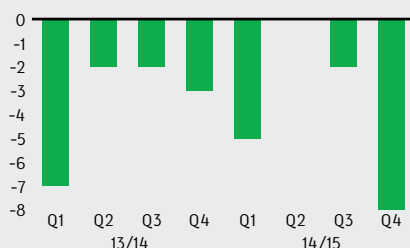
Nobina Finland’s earnings performance in the fourth quarter was good, despite lack of advertising income.

SWEDEN



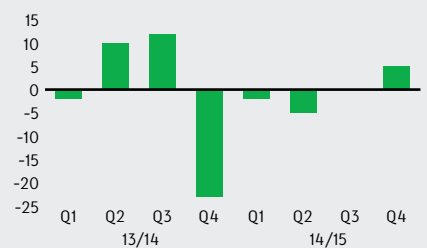
■ EBIT, SEK million

DENMARK



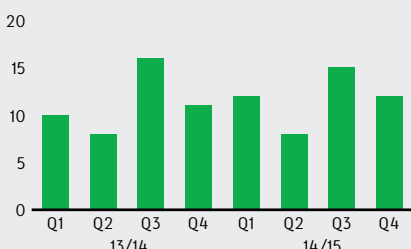
■ EBIT, SEK million

NORWAY



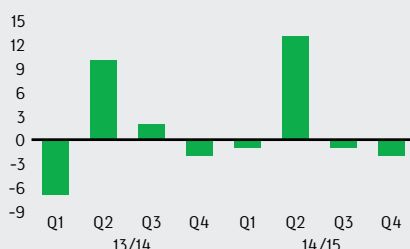
■ EBIT, SEK million

FINLAND



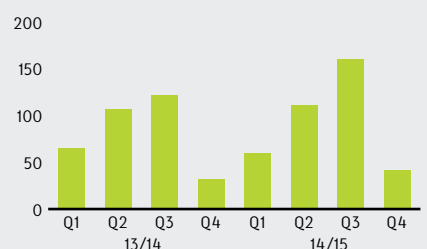
■ EBIT, SEK million

SWEBUS



■ EBIT, SEK million

NOBINA



■ EBIT, SEK million

Tender results, ytd

Mar 2014–Feb 2015	Tender results during the period (number of buses)		
	Announced	Won	Not won
Sweden	502	390	112
Norway	324	76	248
Finland	186	102	84
Denmark	146	0	146
Total	1,158	568	590

Contract migration, ytd

Mar 2014–Feb 2015	Traffic changes during the period (number of buses)	
	Started	Ended
Sweden	423	508
Norway	0	84
Finland	20	2
Denmark	99	55
Total	542	649

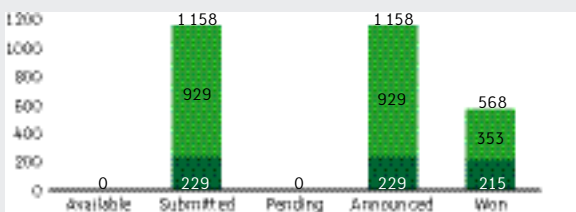
Contract migration coming 12 months, March 2015–February 2016

Traffic starts	PTA	No. of years	Traffic starts	No. of buses	New buses
Sweden	SL	8	June 2015	261	125
	LT Örebro	7	August 2015	24	22
	Värmlandstrafik	10	December 2015	105	29
	Värmlandstrafik	10	December 2015	149	160
	Skånetrafiken	7	December 2015	4	0
Finland	HSL	2	August 2015	66	20
	HSL*)	7	August 2015	28	21
	HSL	7	August 2015	5	5
	HSL	3	January 2016	3	3
Norway	Ruter	8	June 2015	62	69
	Ruter	5	June 2015	14	0
Total				721	454

*)Of which 7 buses start in January 2016

Expiring contracts	PTA	Traffic ends	No. of buses
Sweden	SL	June 2015	95
	LT Örebro	August 2015	23
	Värmlandstrafik	December 2015	99
	Skånetrafiken	December 2015	7
	LT Västerbotten	December 2015	2
Finland	HSL	August 2015	33
Norway	Ruter	June 2015	26
	Ruter	June 2015	22
Total			307

TENDER UPDATE (NUMBER OF BUSES)



■ Others
■ Nobina

Definitions:

Available – Available tenders this year
 Submitted – Nobina's submitted tenders
 Pending – Submitted less announced
 Announced – Submitted tenders, results are announced
 Won – Nobina's wins out of announced tenders

**CONTRACT LENGTH,
AVERAGE NUMBER OF YEARS: 7,5**

**CONTRACT AGE,
AVERAGE NUMBER OF YEARS: 4,5**

**AGE OF BUS FLEET,
AVERAGE NUMBER OF YEARS: 5,8**

OTHER DISCLOSURES

Employees

The average number of employees in the Nobina was 7,603 (7,547). Nobina has concluded collective agreements with trade unions in all countries in which the company operates. Nobina has well established principles and traditions for negotiations on working hours, terms of remuneration, information and collaboration.

Parent company

The parent company has 10 (83) employees, who perform central group management, financial administration, controlling and analysis. Compared with the previous year, the parent company has transferred some central functions to the underlying company Nobina Europe AB. In the fourth quarter Nobina AB sold one of its subsidiaries, Nobina Europe Holding AB, internally after first taking over the shares of the Nobina Europe group. The takeover was carried out on accounting terms. Nobina AB has since written down the carrying amount as a result of the dividend from Nobina Europe Holding AB.

The parent company's sales, which refer wholly to internal billing services, totalled SEK 49 million (183) for the fiscal year. The parent company posted a profit before tax of SEK 69 million (52) and restricted cash at the end of the period were SEK 25 million (52). Investments in intangible assets and property, plant and equipment were SEK 0 million (0). Equity in the parent company was SEK 2,713 million (2,604) and the equity/assets ratio was 66 (97) per cent.

Related-party transactions

No significant transactions with related parties took place during the fourth quarter. In the second quarter 622,840 new shares were issued to Nobina AB's President, Ragnar Norbäck.

Seasonal variations

Sales and earnings performance in Nobina's regional and inter-regional operations vary from one quarter to another. For the regional operations the third quarter is the strongest period due to higher transport volumes, a larger number of weekdays and increased travel activity while the second quarter is the weakest due to lower transport volumes in the holiday season.

In the interregional business the pattern is somewhat different, with the second quarter being the strongest period due to a higher number of travellers during the holiday season while the third quarter is weakest due to a lower number of public holidays, leading to a smaller number of travellers. A breakdown of sales and earnings by quarter for Nobina's regional and interregional services in 2013/2014 and 2014/2015 is shown in the key performance indicator table on page 16.

Risks and uncertainties

Nobina is exposed to interest rate risk through the company's finance and operating leases. Lease payments are primarily based on variable market interest rates. Nobina's interest rate risk is largely offset by revenue indexation clauses in Nobina's transport contracts. Nobina had no interest rate hedges during the period.

Nobina is subject to refinancing risk upon maturity of the existing SEK 550 million corporate bond in May 2019. The bonds pay 8 per cent fixed interest and create no interest rate risk.

Nobina is exposed to currency risk in connection with the translation of subsidiaries' balances sheets and income statements.

Nobina also has an indirect exposure to USD/SEK, as diesel is traded in USD in the international commodity markets. Nobina's financial policy states that currency risks may be hedged using currency derivatives. Nobina had no currency hedges during the period.

Nobina is exposed to price changes through its purchases of diesel. The price of the raw material accounts for just under half of the total diesel price, with taxes, transports and refining accounting for the remaining portion. In regional traffic Nobina is compensated for changes in the diesel price through revenue indexation clauses in its transport contracts. The index baskets in the transport contracts are relatively well matched with the distribution of costs, but the compensation is paid with a lag of one to six months, which in an environment of rising costs has a negative impact on earnings. Nobina's interregional traffic has no indexation clauses covering increased costs. Increased fuel prices are offset through increased ticket prices, if market conditions permit. At 28 February 2015 the Nobina had no outstanding diesel derivatives.

The company can be affected by the result of appeal processes relating to the outcome of tenders.

For more information on risks and uncertainties, see the relevant section in Nobina AB's annual report for 2013/2014.

Disputes

During the year Nobina Norge was involved in a dispute with Troms Fylkestrafikk concerning the transport contract for Tromsø. The dispute, which involved a NOK 17 million claim on Troms Fylkestrafikk, was referred to a court for resolution. In February 2015 the dispute was resolved as the court rejected the claim. The ruling has been appealed.

Bonds, financing and valuation

Nobina Europe AB has SEK 550 million in outstanding bonds that were issued on 13 May 2014 in order to refinance the full amount of an earlier bond loan. The bonds are listed on NASDAQ Stockholm, bear fixed interest of 8.0 per cent and mature in May 2019. The refinancing has reduced the company's annual interest expense by SEK 16.5 million thanks to a lower interest rate. The fair value is estimated to be the same as the nominal value of the bonds.

During the quarter the Nobina's bank credit facility was increased by SEK 100 million to SEK 150 million, of which SEK 18 million had been drawn for use as bank guarantees at the end of the period. The previous SEK 100 million trade receivable facility concluded with a financial company has been terminated by Nobina.

The methods and assumptions used by Nobina in evaluating the fair values of financial instruments are described in Note 29 of the annual report for 2013/2014. Further information on accounting principles for financial instruments is found in Note 28 of the annual report for 2013/2014. No transfers between the levels of the fair value hierarchy were made during the period.

Significant events

During the fourth quarter the contracts for regional and school bus services in Värmland were signed. The contracts are worth approximately SEK 400 million a year and run over ten years.

Events after the end of the period

The Board of Directors of Nobina AB has engaged advisors to explore strategic alternatives as well as alternatives for the capital structure. The Board continually evaluates various strategic and capital structure alternatives, including a possible exit for the shareholders, to create and realise value for all of the company’s shareholders. In order to prepare for such alternatives, the Board has appointed advisors.

Accounting principles

Nobina applies the International Financial Reporting Standards (IFRS), as adopted by the EU, as well as RFR 1 Supplementary Accounting Rules for Corporate Groups. There are no new EU-adopted IFRS assumptions or IFRIC interpretations that will be applicable to Nobina or that will have a material impact on Nobina’s results and financial position in 2014/2015. In other respects Nobina has applied the same accounting principles and calculation methods as in the annual report for 2013/2014. See “Information about the company and accounting principles”, in addition to what is stated in the following.

The financial statements for the parent company, Nobina AB, have been prepared in accordance with the Swedish Annual Accounts Act and Recommendation RFR2 Accounting for Legal Entities and statements from the Swedish Financial Reporting Board. This interim report has been prepared in accordance with IAS 34.

Declaration

The CEO hereby warrants that the interim report for the fourth quarter provides a true and fair picture of the company’s and Nobina group’s operations, financial position and revenues, and describes significant risks and uncertainties facing the company and the companies in Nobina.

Stockholm, 23 April 2015

Ragnar Norbäck
President and CEO

Annual General Meeting

The 2015 Annual General Meeting of Nobina AB will be held on 27 May 2015 at 2 p.m. CET in the company’s office on Armégatan 38 in Solna, Sweden. The Annual Report 2014/15 will be available 6 May 2015 at Nobina’s website www.nobina.com.

The Board of Directors proposes that no dividend be paid for the year.

Financial calendar

Annual Report 2014/2015	6 May 2015
Annual General Meeting 2014/2015	27 May 2015
Interim report 1 March–31 May	26 June 2015
Interim report 1 June–31 August	30 Sep 2015
Interim report 1 September–30 November	22 Dec 2015
Year-end report 2015/2016	27 April 2016

Teleconference

Nobina will present the interim report and answer questions at a teleconference to be held on Friday 24 April 2015 at 10 a.m. CET. The presentation will be available on the company’s website in connection with the teleconference. The telephone number and web link for participants are provided on the website, www.nobina.com.

Contact persons

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Review report

Introduction

We have reviewed the condensed interim financial information of Nobina AB for the period from 1, March 2014 to 28, February 2015. The Board of Directors and the CEO are responsible for the preparation and presentation of the interim financial information in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements ISRE 2410, Review of Interim Report Performed by the Independent Auditor of the Entity. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing, ISA, and other generally accepted auditing standards in Sweden. The procedures performed in a review do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, in accordance with IAS 34 and the Swedish Annual Accounts Act, regarding the Group, and with the Swedish Annual Accounts Act, regarding the Parent Company.

Stockholm, 24 April 2015

PricewaterhouseCoopers AB

Michael Bengtsson
Authorized Public Accountant

Please note that this is an inhouse translation of the Swedish report, which is available on www.nobina.com

CONSOLIDATED INCOME STATEMENT, CONDENSED

SEK million, unless otherwise stated	Quarter		Full year	
	Dec 14–Feb 15	Dec 13–Feb 14	Mar 14–Feb 15	Mar 13–Feb 14
Net sales	1,905	1,816	7,549	7,269
OPERATING EXPENSES				
Fuel, tires and other consumables	-422	-431	-1,655	-1,644
Other external expenses	-266	-271	-1,091	-1,101
Personnel costs	-1,027	-957	-3,881	-3,692
Capital losses from the disposal of non-current assets	-12	-5	-35	-15
Depreciation/amortization and impairment of PPE and intangible assets	-137	-120	-516	-491
OPERATING PROFIT	41	32	371	326
PROFIT FROM NET FINANCIAL ITEMS				
Financial income	2	5	8	9
Financial expenses, Note 2	-53	-61	-238	-248
NET FINANCIAL ITEMS	-51	-56	-230	-239
PROFIT BEFORE TAX	-10	-24	141	87
Income tax	-1	-1	-47	-31
PROFIT FOR THE PERIOD	-11	-25	94	56
Profit for the period attributable to the parent company's shareholders	-11	-25	94	56
Earnings per share before dilution (SEK)	-0.02	-0.04	0.15	0.09
Earnings per share after dilution (SEK)	-0.02	-0.04	0.15	0.09
Average number of shares before dilution (thousands)	633,234	632,611	633,014	632,611
Average number of shares after dilution (thousands)	633,234	632,611	633,014	632,611
Number of shares at the end of the period	633,234,125	632,611,285	633,234,125	632,611,285

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

SEK million	Quarter		Full year	
	Dec 14–Feb 15	Dec 13–Feb 14	Mar 14–Feb 15	Mar 13–Feb 14
Profit for the period	-11	-25	94	56
Other comprehensive income				
Items which cannot be reclassified to profit or loss				
Revaluation of net pension obligations	-19	-11	-19	-11
Tax on items that will not be reclassified to profit or loss for the period	4	-	4	-
Items that can later be reclassified to profit or loss				
Exchange rate differences from foreign operations	8	-1	6	-8
Other comprehensive income for the period, net after tax	-7	-12	-9	-19
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD ATTRIBUTABLE TO PARENT COMPANY SHAREHOLDERS	-18	-37	85	37

CONSOLIDATED BALANCE SHEET IN SUMMARY

SEK million	Feb 28, 2015	Feb 28, 2014
ASSETS		
Non-current assets		
Goodwill	588	585
Other intangible assets	16	19
Cost for improvements on third-party property	21	17
Equipment, tools, fixtures and fittings	61	32
Vehicles	4,354	3,950
Deferred tax assets	88	113
Assets for pension commitments	–	5
Total non-current assets	5,128	4,721
Current assets		
Inventories	49	53
Trade receivables	519	375
Other current receivables	76	74
Deferred expenses and accrued income	236	235
Restricted bank accounts	115	156
Cash and cash equivalents	453	309
Total current assets	1,448	1,202
TOTAL ASSETS	6,576	5,923
SHAREHOLDERS' EQUITY AND LIABILITIES		
Shareholders' equity attributable to Parent Company shareholders	310	224
Non-current liabilities		
Borrowings, Note 2	3,765	3,483
Deferred tax liabilities	82	65
Provisions for pensions and similar obligations	36	28
Other provisions	39	38
Total non-current liabilities	3,922	3,614
Current liabilities		
Accounts payable	476	470
Borrowings, Note 2	634	565
Other current liabilities	174	155
Accrued expenses and deferred income	1,060	895
Total current liabilities	2,344	2,085
Total liabilities	6,266	5,699
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	6,576	5,923

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

<i>SEK million</i>	<i>Share capital</i>	<i>Other contributed capital</i>	<i>Translation differences</i>	<i>Losses carried forward</i>	<i>Total equity</i>
Opening equity per March 1, 2013	228	2,488	30	-2,559	187
Comprehensive income	–	–	–8	45	37
Closing equity per February 28, 2014	228	2,488	22	-2,514	224
Opening equity per March 1, 2014	228	2,488	22	-2,514	224
Comprehensive income	–	–	6	79	85
Transactions with owners					
Issue of new shares to senior executives	–	1	–	–	1
Closing equity per February 28, 2015	228	2,489	28	-2,435	310

No non-controlling interests exist.

CONSOLIDATED CASH FLOW STATEMENT

SEK million	Quarter		Full year	
	Dec 14–Feb 15	Dec 13–Feb 14	Mar 14–Feb 15	Mar 13–Feb 14
Cash flow from operating activities				
Profit after financial items	-10	-24	141	87
Adjustments for non-cash items	178	171	761	730
Cash flow from operations before changes in working capital	168	147	902	817
Cash flow from changes in working capital				
Change in inventories	-4	-5	4	-9
Change in operating receivables	50	91	-142	3
Change in operating liabilities	161	111	197	84
Total change in working capital	207	197	59	78
Received interest income	1	1	4	4
Tax paid	-1	-	-1	-
Cash flow from operating activities	375	345	964	899
Cash flow from investing activities				
Change in restricted bank accounts	32	-6	41	14
Investments in land, vehicles, equipment tools fixtures and fittings, excl. financial leasing	-134	-7	-295	-39
Sales of buildings and land, vehicles, equipment tools fixtures and fittings	8	4	41	14
Cash flow from investing activities	-94	-9	-213	-11
Cash flow from financing activities				
Amortization of financial lease liability	-142	-123	-546	-486
Redemption of bonds	-	-	-483	-
Amortization of other external loans	-2	-	-2	-
Issue of new shares to senior executives	-	-	1	-
New borrowing including payment of old bonds (MSEK 67)	-	-	483	-
New borrowing, other external loans	87	-	168	-
Borrowing expenses, payed	-	-	-18	-
Interest paid	-37	-34	-213	-229
Cash flow from financing activities	-94	-157	-610	-715
Cash flow for the period	187	179	141	173
Cash and cash equivalents at beginning of period	265	131	309	137
Cash flow for the period	187	179	141	173
Exchange rate difference	1	-1	3	-1
Cash and cash equivalents at end of period	453	309	453	309

PARENT COMPANY'S INCOME STATEMENT, CONDENSED

SEK million	Quarter		Full year	
	Dec 14–Feb 15	Dec 13–Feb 14	Mar 14–Feb 15	Mar 13–Feb 14
Net sales	12	44	49	183
OPERATING EXPENSES				
Other external expenses	-7	-20	-20	-76
Personnel costs	-9	-28	-36	-91
Capital losses from the disposal of non-current assets	-	-	-	-2
Depreciation/amortization and impairment of PPE and intangible assets	-	-3	-	-14
OPERATING PROFIT	-4	-7	-7	0
Profit from participations in Group companies	41	8	41	8
Financial income	11	14	37	61
Financial expenses	-1	-5	-2	-17
NET FINANCIAL ITEMS	51	17	76	52
PROFIT BEFORE TAX	47	10	69	52
Tax	40	-	40	-
PROFIT FOR THE PERIOD	87	10	109	52

PARENT COMPANY STATEMENT OF COMPREHENSIVE INCOME

SEK million	Quarter		Full year	
	Dec 14–Feb 15	Dec 13–Feb 14	Mar 14–Feb 15	Mar 13–Feb 14
Net earnings for the period	87	10	109	52
Other comprehensive income				
Revaluation of net pension obligations	-1	-1	-1	-1
Other comprehensive income for the period, net after tax	-1	-1	-1	-1
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	86	9	108	51

PARENT COMPANY'S BALANCE SHEET, CONDENSED

SEK million	Feb 28, 2015	Feb 28, 2014
ASSETS		
Non-current assets		
Other intangible assets	–	18
Equipment, tools, fixtures and fittings	–	4
Participations in Group companies	3,695	1,974
Deferred tax assets	40	–
Receivables from Group companies	114	434
Total financial assets	3,849	2,430
Current assets		
Receivables from Group companies	226	182
Other current receivables	–	–
Deferred expenses and accrued income	8	12
Restricted bank accounts	25	52
Cash and cash equivalents	–	1
Total current assets	259	247
TOTAL ASSETS	4,108	2,677
SHAREHOLDERS' EQUITY AND LIABILITIES		
Shareholders' equity	2,713	2,604
Non-current liabilities		
Liabilities to Group companies	1,362	–
Provisions for pensions and similar commitments	7	5
Total non-current liabilities	1,369	5
Current liabilities		
Accounts payable	5	16
Liabilities to Group companies	10	28
Other current liabilities	2	5
Accrued expenses and deferred income	9	19
Total current liabilities	26	68
Total liabilities	1,395	73
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	4,108	2,677

PARENT COMPANY'S CHANGE IN EQUITY

SEK million	Share capital	Statutory reserve	Share premium reserve	Retained earnings	Earnings for the period	Total equity
Opening equity per March 1, 2013	228	1	612	1,648	64	2,553
Transfer of the preceding year's profit	–	–	–	64	–64	–
Total comprehensive income	–	–	–	–	51	51
Closing equity per February 28, 2014	228	1	612	1,712	51	2,604
Opening equity per March 1, 2014	228	1	612	1,712	51	2,604
Transfer of the preceding year's profit	–	–	–	51	–51	–
Total comprehensive income	–	–	–	–	108	108
Transactions with owners						
Issue of new shares to senior executives	–	–	1	–	–	1
Closing equity per February 28, 2015	228	1	613	1,763	108	2,713

NOTE 1. SEGMENT REPORTING

SEK million, unless otherwise stated	Quarter		Full year	
	Dec 14–Feb 15	Dec 13–Feb 14	Mar 14–Feb 15	Mar 13–Feb 14
Revenue per segment				
Nobina Sweden	1,293	1,248	5,138	4,853
Nobina Denmark	119	89	395	346
Nobina Norway	221	240	943	995
Nobina Finland	215	195	812	802
Elimination of sales to interregional traffic	-4	-22	-22	-43
Total regional traffic	1,844	1,750	7,266	6,953
Swebus	61	66	284	316
Elimination of sales to regional traffic	-	-	-1	-
Total interregional traffic	61	66	283	316
Total revenues	1,905	1,816	7,549	7,269

SEK million, unless otherwise stated	Quarter		Full year	
	Dec 14–Feb 15	Dec 13–Feb 14	Mar 14–Feb 15	Mar 13–Feb 14
Operating profit per segment				
Nobina Sweden	45	60	373	328
Nobina Denmark	-8	-3	-15	-14
Nobina Norway	5	-23	-2	-3
Nobina Finland	12	11	47	45
Total regional traffic	54	45	403	356
Swebus	-2	-2	9	3
Total interregional traffic	-2	-2	9	3
Central functions and other items	-11	-11	-41	-33
Operating profit	41	32	371	326
Net financial items	-51	-56	-230	-239
Profit before tax	-10	-24	141	87
Income tax	-1	-1	-47	-31
Profit for the period	-11	-25	94	56

NOTE 2. FINANCING

<i>SEK million, unless otherwise stated</i>	Quarter		Full year	
	Dec 14–Feb 15	Dec 13–Feb 14	Mar 14–Feb 15	Mar 13–Feb 14
Operational leasing, Buses				
Nominal value of future minimum leasing fees - Buses	–	–	285	267
Present value of future minimum leasing fees - Buses	–	–	268	250
Number of operationally leased buses	–	–	480	764
Fees for operating leases	11	30	97	141
Interest-bearing non-current liabilities				
Bond loan and other loans	–	–	716	552
Financial leasing liability	–	–	3,699	3,523
Capitalized financing fees	–	–	–16	–27
Total	–	–	4,399	4,048
Less current part	–	–	–634	–565
Total non-current liabilities	–	–	3,765	3,483
Interest expenses and similar profit/loss items				
Interest expenses, finance leases	–35	–37	–144	–155
Amortization of bond loan and other external loans	–16	–26	–89	–69
Other financial expenses	–1	3	–6	–16
Realized and unrealized exchange gains and losses, net	–1	–1	1	–8
Total	–53	–61	–238	–248

<i>Earnings per share</i>	Quarter		Full year	
	Dec 14–Feb 15	Dec 13–Feb 14	Mar 14–Feb 15	Mar 13–Feb 14
Average number of ordinary shares during the period (000s)	633,234	632,611	633,014	632,611
Recognized profit	–11	–25	94	56
Earnings per share	–0.02	–0.04	0.15	0.09

KEY RATIO INFORMATION

Key ratios, most recent eight quarters

<i>Key ratios, Nobina, in SEK million, unless otherwise stated</i>	2013/14				2014/15			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Sales								
Regional traffic	1,766	1,622	1,815	1,750	1,819	1,723	1,880	1,884
Interregional traffic	80	96	74	60	67	92	63	61
Operating profit								
Regional traffic	79	101	131	45	74	107	168	54
Interregional traffic	–7	10	2	–2	–1	13	–1	–2
Earnings after financial items	3	41	67	–24	–16	61	106	–10
Earnings after tax	–4	31	54	–25	–23	51	77	–11
Cash flow	–27	18	3	179	–113	–107	174	187
Cash and cash equivalents	111	132	131	309	198	92	265	453
Equity ratio, %	3.1	3.6	4.5	3.8	3.2	4.2	5.2	4.7
Equity	182	207	261	224	206	258	328	310
Equity/ordinary share, SEK	0.29	0.33	0.41	0.35	0.33	0.41	0.52	0.49
Number of buses	3,406	3,406	3,405	3,359	3,345	3,365	3,327	3,327
Estimated full-time positions	7,065	7,070	6,709	7,547	6,803	7,681	7,773	7,603

DEFINITIONS

CLIENT (Public Transport Authority, PTA)

An organization which, on behalf of a public authority, is responsible for organizing the procurement of public transport in a certain area, normally a county. Awards traffic contracts following evaluation of submitted tenders.

CONCESSION

Traffic contract granted to a certain operator by an authority/PTA without a tender procedure. Cannot take place since deregulation of the public transport market.

EBIT

Earnings before interest and tax.

EBITDA

Earnings before interest, tax, depreciation and amortization.

EBITDAR

Earnings before interest, tax, depreciation, amortization and rent.

EBT

Earnings before tax.

EURO 1-EURO 6, EEV

Different generations of emission classes for diesel motors.

EXPLANATION ITEMS FOR REVENUE AND EARNINGS GROWTH

Higher prices and volumes represent changes in actual transport volumes as well as changes in prices for the transport services provided and their impact on sales and earnings.

Contract changes show the impact on sales and earnings of changes in the contract portfolio in the form of completed old contracts and the initiation of new contracts.

Indexation shows the effect of price adjustments on sales and earnings for cost movements in the provision of transport services under concluded contracts.

Operating efficiency shows the impact on earnings of efficiencies relating to staff costs, maintenance, damage, etc.

Fleet finance and use shows the impact on earnings of changes in financing terms and efficiencies in vehicle use.

Other includes the effects of other factors, such as costs related to properties.

EXPRESS LINE

Long distance route on main roads, providing a faster travel route through several counties without a lot of stops. The revenues of the operator come solely from passengers.

GROSS COST AGREEMENTS

Transportation contracts where the principal compensates the operator according to the number of kilometers or hours driven. Ticket revenues accrue to the principal.

INCENTIVE AGREEMENTS

Transportation contracts where the principal compensates the operator entirely or partly on the basis of variable compensation. This aims at achieving a better result through improved quality or efficiency. Compensation to the operator increases if the number of passengers increases.

INDEXATION

Recalculation of compensation for a new period of fixed compensation per kilometer or hour in a traffic contract. Covers fixed compensation per kilometer or hour and takes place based on co-weighted indices for inflation within cost categories that are material for the operations.

NET AGREEMENT

Traffic contract in which the client compensates the operator primarily through ticket revenues.

PASSENGERS

Passengers, i.e. persons who use our services irrespective of whether they pay for the service personally or via a PTA.

TRAFFIC CONTRACT (CONTRACT, CONTRACTING)

An undertaking to provide a certain service at a price agreed upon in advance between the client and contractor. At Nobina, an agreement with a PTA, normally to provide public transport during 6–10 years in exchange for a fixed price with agreed indexing terms, sometimes also including a variable compensation.

THIS IS NOBINA

Our role is to:

HELP MAKE SOCIETY MORE MOBILE

Our offering to customers:

SIMPLIFY EVERYDAY TRAVEL

We deliver that by:

BEING FRIENDLY, CREATING SIMPLE SOLUTIONS, BEING AFFORDABLE

We succeed, by living up to our values:

OUR CUSTOMERS' NEEDS IS OUR REASON FOR BEING

We treat our customers with kindness and respect and are sensitive to their needs. We keep our promises, develop priceworthy solutions and simplify for our customers.

IN ALL WE DO, WE STRIVE TO DEVELOP

We achieve our goals and deliver results. We are efficient with resources and the quality we promise is always our minimum standard. Being goal-oriented and having systematic follow-up is vital for constantly improving our services as well as our company.

WE RESPECT EACH OTHER

Everyone is of equal importance, and is treated with kindness and respect. Together we create a secure and creative work environment that stimulates initiatives and suggestions for improvements. We take action

against any lack of respect towards our customers, towards each other and towards the company.

WE FOSTER SOLID LEADERSHIP

Our demands and expectations on our leaders and co-workers are well defined. We always prioritise the interests of our customers and of the company before our own. Everyone receives feedback on their performance and we show our appreciation for their achievements. We always honour confidentiality.

WE CARE

We take an active responsibility for the environment and for our society. We encourage personal health and development. We act according to laws and regulations. We are engaged and we care for each other, for our customers and for the world around us.

We do all of that because we have a vision:

EVERYBODY WANTS TO TRAVEL WITH US